

## District Offices, Manufacturing Plants, Service Centers

Operating within a structure of four regional offices, twenty-three district offices, and six service centers, Okonite's Sales Division serves principal marketing areas in the United States. The locations of these offices and service centers are shown below. Export sales and service, the responsibility of Okonite's International Division, is headquartered in Ramsey, New Jersey. For any additional information, please contact the office nearest you or visit our website at [www.okonite.com](http://www.okonite.com).

### Atlanta District Office

645 Molly Lane, Suite 120  
Woodstock, GA 30189  
(770) 928-9778  
FAX: (770) 928-0913  
E-Mail: [atlanta@okonite.com](mailto:atlanta@okonite.com)

### Birmingham District Office

3516 Vann Road, Suite 112  
Birmingham, AL 35235  
(205) 655-0390  
FAX: (205) 655-0393  
E-Mail: [birmingham@okonite.com](mailto:birmingham@okonite.com)

### Boston District Office

169 South River Road  
Bedford, NH 03110  
(603) 625-1900  
(781) 749-3374  
FAX: (603) 624-2252  
E-Mail: [boston@okonite.com](mailto:boston@okonite.com)

### Charlotte District Office

11111 Carmel Commons Blvd., Suite 140  
Charlotte, NC 28226  
(704) 542-1572  
FAX: (704) 541-6183  
E-Mail: [charlotte@okonite.com](mailto:charlotte@okonite.com)

### Chicago District Office and Service Center

1350 Shore Road  
Naperville, IL 60563  
(630) 961-3100  
FAX: (630) 961-3273  
E-Mail: [chicago@okonite.com](mailto:chicago@okonite.com)

### Cincinnati District Office

11260 Chester Road, Suite 650  
Cincinnati, OH 45246  
(513) 771-2122  
FAX: (513) 771-2126  
E-Mail: [cincinnati@okonite.com](mailto:cincinnati@okonite.com)

### Cleveland District Office

3926 Clock Pointe Trail, Suite 101  
Stow, OH 44224  
(330) 926-9181  
FAX: (330) 926-9183  
E-Mail: [cleveland@okonite.com](mailto:cleveland@okonite.com)

### Dallas District Office

2220 San Jacinto Blvd., Suite #125  
Denton, TX 76205  
(940) 383-1967  
FAX: (940) 383-8447  
E-Mail: [dallas@okonite.com](mailto:dallas@okonite.com)

### Denver District Office

12000 N. Washington Street, Suite #260  
Northglenn, CO 80241  
(303) 255-5531  
FAX: (303) 255-3128  
E-Mail: [denver@okonite.com](mailto:denver@okonite.com)

### Detroit District Office

21800 Haggerty Road, Suite No. 105  
Northville, MI 48167-9051  
(248) 349-0914  
FAX: (248) 349-3710  
E-Mail: [detroit@okonite.com](mailto:detroit@okonite.com)

### Hartford District Office

169 South River Road  
Bedford, NH 03110  
(860) 258-1900  
FAX: (860) 258-1903  
E-Mail: [hartford@okonite.com](mailto:hartford@okonite.com)

### Houston District Office and Service Center

802 Century Plaza  
Houston, TX 77073  
(281) 821-5500  
FAX: (281) 821-7855  
E-Mail: [houston@okonite.com](mailto:houston@okonite.com)

### Kansas City District Office

10540 Marty, Suite #230  
Overland Park, KS 66212  
(913) 652-9390  
FAX: (913) 652-9395  
E-Mail: [kansascity@okonite.com](mailto:kansascity@okonite.com)

### Los Angeles District Office and Service Center

14730 Northam Street  
LaMirada, CA 90638  
(714) 523-9390  
FAX: (714) 523-1783  
E-Mail: [losangeles@okonite.com](mailto:losangeles@okonite.com)

### Minneapolis District Office

Suite 200, 5100 Thimsen Avenue  
Minnetonka, MN 55345  
(952) 474-4617  
FAX: (952) 474-4735  
E-Mail: [minneapolis@okonite.com](mailto:minneapolis@okonite.com)

### New Orleans District Office and Service Center

101 Delta Drive, Suite J  
St. Rose, LA 70087  
(504) 467-1920  
FAX: (504) 467-1926  
E-Mail: [neworleans@okonite.com](mailto:neworleans@okonite.com)

### New York District Office

Three Garret Mountain Plaza  
West Paterson, NJ 07424  
NJ (973) 742-8040  
NY (212) 239-0660  
FAX: (973) 742-2156  
E-Mail: [newyork@okonite.com](mailto:newyork@okonite.com)

### International Sales

102 Hilltop Road, P.O. Box 340  
Ramsey, NJ 07446  
(201) 825-0300

### Philadelphia District Office

P.O. Box 335  
Bellmawr, NJ 08099  
(856) 931-0595  
(215) 567-5739  
FAX: (856) 931-1193  
E-Mail: [philadelphia@okonite.com](mailto:philadelphia@okonite.com)

### Phoenix District Office

633 E. Ray Road, Suite #117  
Gilbert, Arizona 85296  
(480) 838-8596  
FAX: (480) 897-8924  
E-Mail: [phoenix@okonite.com](mailto:phoenix@okonite.com)

### Pittsburgh Service Center

Avenue "B"  
Buncher Industrial Park  
Leetsdale, PA 15056  
(412) 734-2503  
FAX: (412) 741-4620  
E-Mail: [pittsburgh@okonite.com](mailto:pittsburgh@okonite.com)

### Portland District Office and Service Center

6777 S.W. Bonita Road, Suite 150  
Portland, OR 97224  
(503) 598-0598  
FAX: (503) 620-7447  
E-Mail: [portland@okonite.com](mailto:portland@okonite.com)

### Salt Lake District Office

5280 S. Commerce Dr. (320-W.)  
Suite E-110, Cedar Park  
Murray, UT 84107  
(801) 262-1993  
FAX: (801) 262-3167  
E-Mail: [saltlake@okonite.com](mailto:saltlake@okonite.com)

### San Francisco District Office

One Annabel Lane, Suite 212  
San Ramon, CA 94583  
(925) 830-0801  
FAX: (925) 830-0954  
E-Mail: [sanfrancisco@okonite.com](mailto:sanfrancisco@okonite.com)

### Tampa District Office

10002 Princess Palm Avenue, Suite 104  
Tampa, FL 33619  
(813) 627-9400  
FAX: (813) 246-4705  
E-Mail: [tampa@okonite.com](mailto:tampa@okonite.com)

### Washington District Office

P.O. Box 335  
Bellmawr, NJ 08099  
(703) 904-9494  
FAX: (703) 904-1610  
E-Mail: [washington@okonite.com](mailto:washington@okonite.com)  
FAX: (201) 825-9026

# EXPANSION UPDATE

## Houston, Texas



# Houston, Texas - Ready to Serve You Better

## Another Cutting-Edge Expansion Under Way at Okonite

In response to our customers' needs, the Okonite Company is pleased to announce our new cutting-edge Service Center and warehouse in Houston, Texas. This facility is 80,000 square feet and sits on 7.2 acres of land. This leading-edge facility will enable us to stock more cable locally and provide additional services in cable management for domestic and international projects.

This expansion is an investment in our customers. Okonite is always striving to be the best in cable development, production and service. We are already underway with an expansion at our Santa Maria, CA plant, and just concluded a major expansion at our Orangeburg, SC plant.

Since opening our first Service Center in 1988, (35,000 square feet) we expanded to 50,000 square feet in 1995, and now our new facility is 80,000 square feet with four cutting lines. The New Houston Service Center expansion at our current location, was completed in February 2008 and became operational March 1, 2008.



Our new cutting-edge outside loading dock.



The main entrance to our recently opened 80,000 square foot facility on Century Plaza.



Our modern warehouse can now house the cable needed for the growing needs of our customers.



Vertical reels in our warehouse.



Our State-of-the-Art Conference room.



Paul Schulz, Service Center Manager operates one of our four cutting lines.



The "Boss" Penny Smith

The following benefits will be realized as a result of this new 80,000 square foot facility:

- More cable here when you need it.
- Cuts and releases on your timetable.
- Job measured lengths resulting in reduced waste.
- Greater variety of cable to fill your needs for Industrial, Utility, Contractor and Distribution Cable.
- You will enjoy lower LTL cost of freight.
- Local shipments will save you money.

These and other benefits should translate into continued excellent service and reduced overall cost to our customers. This is our response to those who have placed their confidence in Okonite reliability and customer service. Much of the utility and industrial expansion over the past 20 years has been powered by Okonite cable. In a large part, that cable has moved through the Houston, TX. Service Center and shipped into Texas, Oklahoma, and Louisiana.

You can count on the Okonite team to continue to respond to all your cable needs:

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| - <b>Wayne Madden</b> , V.P. International Oil & Gas Sales | - <b>Daniel Dutton</b> , Customer Service Representative |
| - <b>Eli Contreras</b> , Sr. Sales Representative          | - <b>Gloria Konen</b> , Customer Service Representative  |
| - <b>Richard Carswell</b> , Sr. Sales Representative       | - <b>Wendy Quinlin</b> , Customer Service Representative |
| - <b>David Johnston</b> , Sr. Sales Representative         | - <b>Paul Schulz</b> , Service Center Manager            |
| - <b>Edwin Briceno</b> , Regional Application Engineer     | - <b>Eddie Averdreck</b> , Sr. Warehouseman              |
| - <b>Penny Smith</b> , Supervisor, Customer Service        | - <b>Charles Rogers</b> , Warehouseman                   |
| - <b>Betty Bailey</b> , Customer Service Representative    | - <b>Jeremy LiBonif</b> , Warehouseman                   |
| - <b>Brandy Creasy</b> , Customer Service Representative   | - <b>Alan Anderson</b> , Warehouseman                    |